



Glenn Dental

30- November-2015

To Whom it may concern:

I became acquainted with Robert Mothershead in 2008 when I was building my new dental office in Apple Valley. Robert was instrumental in the planning of my facility. Dental offices have many design characteristics that are not common outside of dentistry. Designing a dental office is a very specialized task. Poor planning and subsequent poor execution can lead to persistent problems that can dramatically impact office activities. Robert, in his capacity as an equipment specialist of Patterson Dental, was there for me every step of the way, providing details on equipment and providing design recommendations that improved office workflow, a benefit I enjoy to this day. He took the time to explain the differences between various pieces of equipment. Robert's product knowledge is vast, and was instrumental in my selection of the equipment in my office. We would meet weekly, sometimes more frequently, to discuss the progress of the facility while it was under construction. In addition to this, he made himself available for those late night and weekend, one off questions that would come up. He made it clear that he cared about my business and my success, not just talk of it, but action that demonstrated it. Robert provided a wealth of knowledge and is still helping me today as I am building a second office in California City with his assistance.

*Robert's professionalism was mixed with a genuine rapport with not only me, but with my staff as well. Our relationship has become more than a random professional acquaintance as I have come to consider Robert a very close friend. Robert has demonstrated an ability to make connections and the ability to maintain them both professionally and personally.*

If you have any questions or concerns please don't hesitate to contact me to discuss what an outstanding professional Robert Mothershead is and how he positively impacted my business and has become my friend.

Dr. Glenn Ong-Veloso DDS MPH